

JONATHAN RICE

Executive Vice President, Capital Markets

EXPERTISE

Jonathan brings over 30 years of experience in capital markets and finance to his role as Executive Vice President of Capital Markets at Ackerman & Co. He specializes in arranging debt and equity financing for both third-party clients and Ackerman's in-house investments, delivering structured financing solutions across a diverse range of asset classes, including industrial, retail, hospitality, mixed-use, office and medical office properties.

Jonathan's financing and capital markets experience includes 22 years as a senior member of CBRE's Capital Markets Debt & Structured Finance Team. Over the course of his career, Jonathan has been involved in excess of \$10 billion in commercial real estate transactions.

His notable transactions while at CBRE include: the original construction financing and historic tax credit equity raise on behalf of Jamestown for **Ponce City Market**, one of the largest and most successful adaptive reuse projects in the Southeast U.S.; debt and equity financing on behalf Novare Group for multiple **SkyHouse** multifamily tower projects, including the brand's first tower, the 23-story SkyHouse Midtown; construction financing on behalf of **725 Ponce**, an innovative 370,931-square-foot office/retail project featuring cutting-edge modern architecture positioned along the Eastside Atlanta BeltLine; acquisition financing on behalf of KKR for the 24-story **Sales Force Tower** in Buckhead; debt financing for **Westside Provisions District** on Atlanta's Westside; and debt and equity financing for the 1,500-room **Hilton & Waldorf Astoria at Bonnet Creek** in Orlando.

In addition to CBRE, Jonathan's other roles in commercial real estate include serving as Senior Managing Director of Insignia/ESG Capital Advisors prior to the firm's merger with CBRE in 2003, Director at Holliday Fenoglio Fowler and Southeast Regional Director at FINOVA Realty Capital.

Heavily involved in the Atlanta business community, he also teaches a class at Georgia State University in the Masters of Commercial Real Estate Program and enjoys mentoring young professionals seeking to advance their careers.



CONTACT INFO

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PROFESSIONAL AFFILIATIONS & EDUCATION

Atlanta Commercial Board of Realtors (ACBR), member

Licensed Real Estate Salesperson, State of Georgia

NAIOP, member

ICSC, member

Real Estate Group of Atlanta, past President

Florida Atlantic University, MBA

Arizona State University, B.S. in Accounting